

PARTNER, TECHNOLOGY OUTSOURCING AND PRIVACY

Sam Jardine

I am a Partner in Technology, Outsourcing and Privacy at Fieldfisher, specialising in outsourcings and software-related agreements.

CLOUD PRACTICE

FINANCIAL SERVICES

OUTSOURCING

TECHNOLOGY

TRANSPORT AND INFRASTRUCTURE

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Connect on LinkedIn

LOCATIONS

United Kingdom



I am a partner in the Technology, Outsourcing and Privacy team, with experience across a wide range of commercial and IT focused agreements, and a specialist in outsourcings and software-related agreements. I've led deals across a number of sectors, ranging from short-term agreements to high value multi-year complex outsourcings.

Clients value the pragmatism, confidence and business awareness I bring to matters. I am known for getting deals done in a calm and trusted manner, and for coming up with innovative solutions to impasses in contract negotiations.

In addition, I carry out a number of non-legal functions for the firm, including risk management, mental health and wellbeing training and financial hygiene. I am passionate about continuous learning and the development of our people, and work closely with our learning and development team on new initiatives.

I'm fortunate enough to live in Yorkshire with my family. We can often be found outdoors, cycling, climbing or walking the dog on the moor. I enjoy the feeling of being connected with the world around me, and nothing beats the sense of freedom and grandeur than cresting the summit of a steep hill. When not outside, we can often all be found reading – our collective 'to be read' piles keep growing!

What others say...

“ I recently worked with Sam on a complex contract. The contract governs technology delivery of services, software and hosting. Sam was responsive and diligent throughout. He provided excellent counsel and was clearly very knowledgeable regarding technology standards. I would not hesitate to use his services again or recommend them to others ”

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“ Sam is a proven negotiator who has been able to expedite the often slow and difficult contractual discussions that are required to explain our business model with new customers.

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“ Sam has an in-depth knowledge of IT contracts and quickly grasps requirements and concepts. He has a great ability to distil complex contracts and concepts into simple language and then work through problems to find pragmatic solutions

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